

Charitable Reuse

Managing Surplus
Furniture for
Financial, **Social**,
Environmental, and
Community Benefit

METEORSM

CONNECTING THE DOTS

IRN
THE REUSE NETWORK

Presenters...



CONNECTING THE DOTS



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Charitable Reuse

1. Understand the magnitude of the issue
2. Learn about the social, environmental, and fiscal benefits
3. Understand who are the recipients and how it reaches them
4. Discover the steps



ABOUT IRN

2002: *First Calls*

2002-2003: *Recycling,
unhappy*

2004-05: *Establishing the
downstream network*

2005-2015:

>2,000 projects, >400
clients

>70,000,000 pounds
shipped

Recipients in 55
countries, 28 U.S. states



FAST FACTS ABOUT FURNITURE WASTE

- **9.8 MILLION tons (20 BILLION POUNDS!) of furniture were disposed into the landfill in 2009.**
- **Furniture is one of the least reused or recycled items in the country**





CHARITABLE REUSE

Matches usable used
furniture with U.S.
and international
non-profits.

Why is Surplus an Issue?

- Market failure. Lots of surplus is available. Lots of people need furniture. There was no one to make the match.
- Organizations who have surplus don't have the time or resources to network with dozens of nonprofits who might want it.
- Nonprofits who could use furniture don't have the time and resources to contact the thousands of organizations that might have surplus furniture to offer.
- Neither side has the capability to plan and manage the projects to make the transfer happen.



Identifies Recipients
Makes the Match
Manages the Project

What We Do

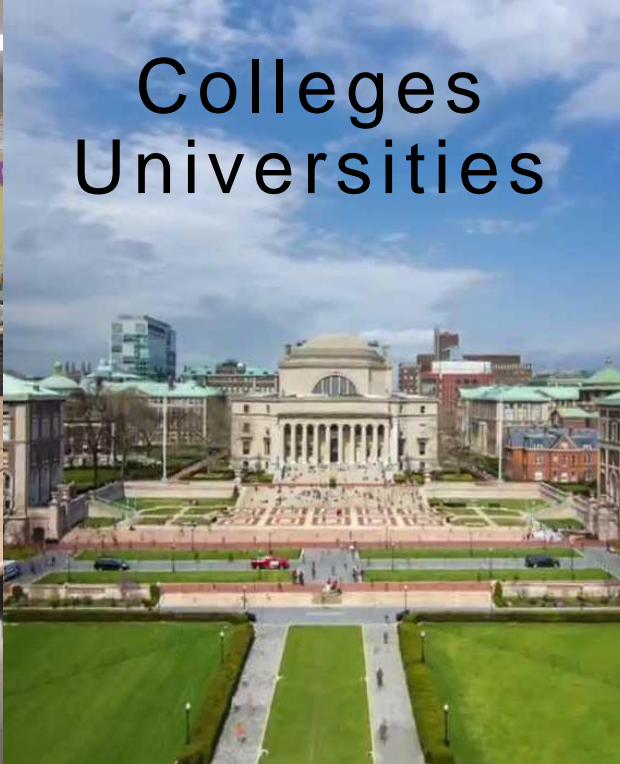
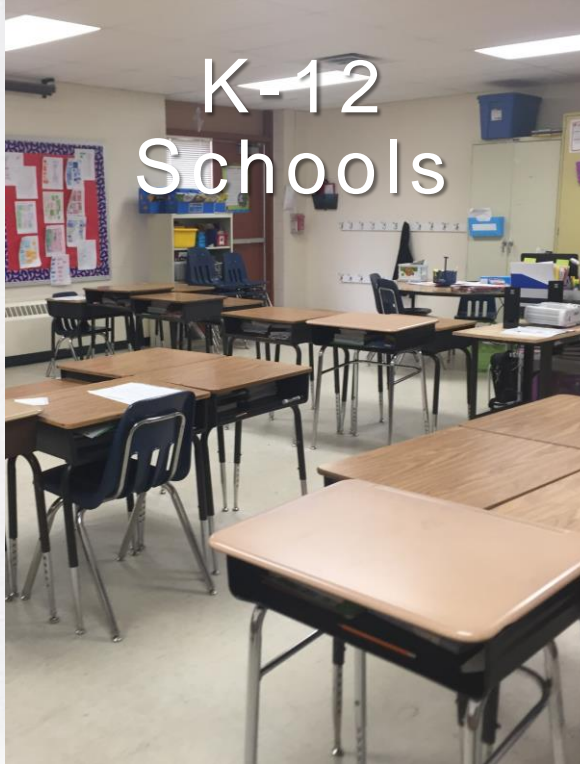
Reuse or Recycle **EVERYTHING**

Make Sure Reuse is **SIMPLE**

Make Reuse **COST EFFECTIVE**



Who We Work With



***Through September
2017:***

**72,000,000 lbs
reused through IRN**



Where Does Reused Furniture Go?

Disaster Relief

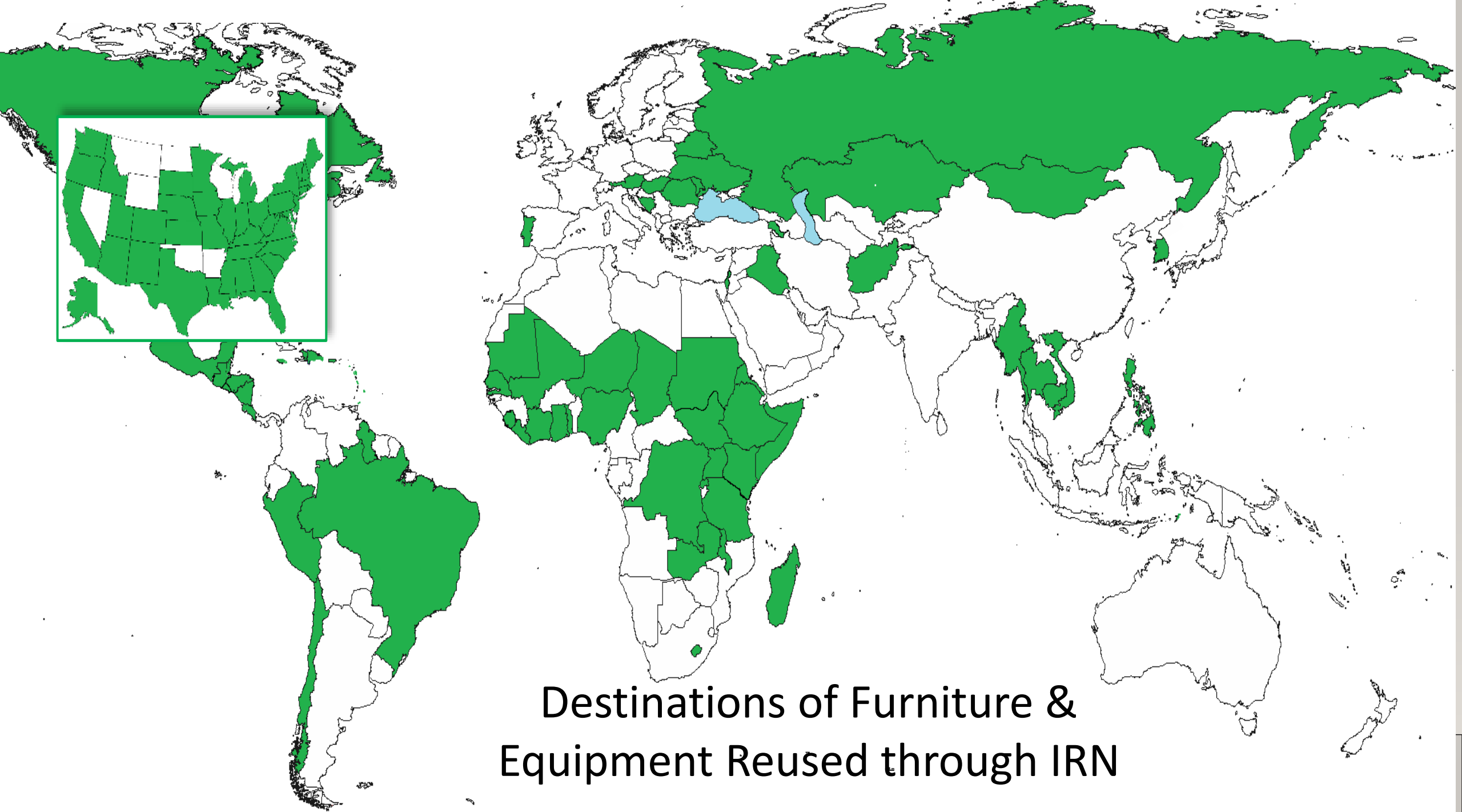
- International Relief Efforts (Virgin Islands, Haiti, Etc.)
- Local charities in Texas, Florida, and other areas devastated by recent hurricanes.

Economic Development

International charities, charter, public, tribal and other independent schools who can furnish their spaces at essentially zero cost, releasing funds for other urgent priorities.

Humanitarian Organizations

- Organizations others who resell furniture to support their humanitarian missions.
- Furniture banks that place IRN furnishings with low income residents.



Destinations of Furniture & Equipment Reused through IRN

Benefits of Reuse

Cost



Typically much less than disposal

Environment



Keeps usable assets out of landfills. Saves energy & resources

Society



Benefits needy communities for years to come

Community



Supports community and public relations

Process

Initial Information



Site Visit (if needed)



Develop Detailed Inventory



- Location
- Schedule
- Material composition and quantity
- Where and how material is stored or installed
- Basic logistics info
- Labor availability and qualifications

A site visit is typical on larger projects, to review site layout, develop a detailed inventory, assess access, elevators, and stairwells, contact moving firms if needed, and meet onsite project managers.

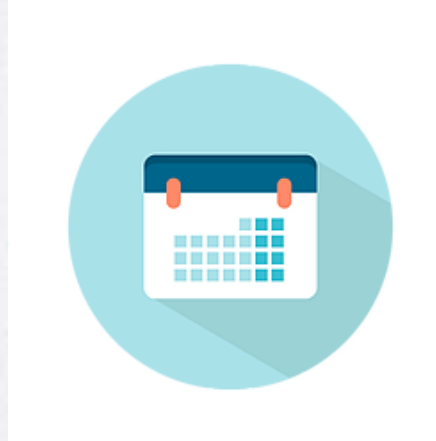
The inventory is what we offer to our charitable partners, so it's important that it be accurate. Pictures are a huge plus.

Process

Comprehensive Project Proposal



Confirm Schedule and Logistics



Implement the Project



Confirms project scope and responsibilities. Includes a detailed not-to-exceed budget. You know your maximum cost, and reap the benefit if we come in below the budget.

- Confirm start date and daily schedule
- Reconfirm logistics details (access, parking, contacts, etc.)
- Schedule moving crews
Schedule the trailers or shipping containers.


IRN has a nearly 100% track record for completing projects within schedule and budget. With hundreds of projects under our belts, it's a track record we're proud of

Loading a truck




Conclusion Package

Cover Page



THE REUSE NETWORK

PROJECT CONCLUSION REPORT




HOGWARTS SCHOOL OF WIZARDRY
GALLOWAY HILLS, MO 99991

JUNE 2016

IRN - The Reuse Network
7 South State Street, Suite 2 • Concord, New Hampshire 03301
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Reuse Certificate



THE REUSE NETWORK

On behalf of residents in Burundi, IRN expresses sincere appreciation for the gracious provision of surplus school furniture, and would like to recognize


Hogwarts School of Wizardry
as a
Partner Against Poverty

Date: June 30, 2016
Location: 99 Frog Leap Lane
Galloway Hills, MO 99991

Details: 523 pieces of surplus school furniture totaling 18,234 pounds were removed from this location and shipped directly to Bujumbura, Burundi for international relief efforts through IRN's non-profit partners.

IRN: *Emerson Lennon* Date: *July 27, 2016*

Shipment Summary



THE REUSE NETWORK

SUR2222 Shipment Summary
Hogwarts School of Wizardry
Surplus School Furniture

June 2016
Project:

	Destination	Units	Weight
53438- 6/30/2016	Bujumbura, Burundi	125	3,750
		117	5,850
53439- 6/30/2016	Bujumbura, Burundi	1	20
		1	30
		1	30
		34	1,156
		125	3,750
		89	1,513
		12	600
		2	60
		7	1,085
		3	90
		6	300
Report		523	18,234

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Partners in
Charitable
Reuse



- Working together since 2012
- Nearly 50 projects completed from coast to coast
- 3,000,000 lbs provided for relief & development

Las Cruces and Santa Fe Public Schools



Details

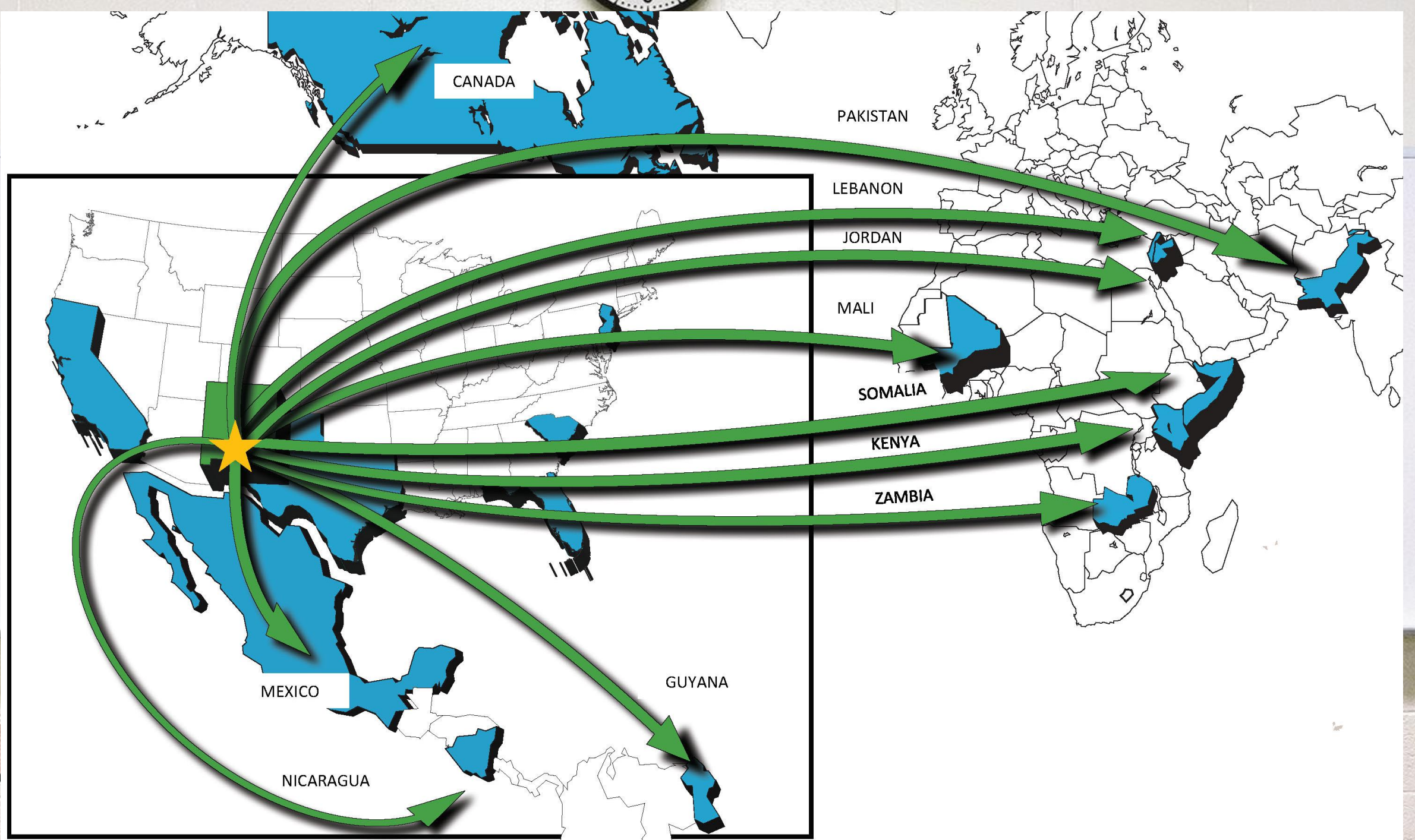
3 Weeks (5/30 to 6/17/17)

6 Schools, 11,000 Items

45 Tractor Trailers

15 Charitable Recipients





Before

Las Cruces, New Mexico



After

Northern Kenya



Before

Las Cruces, New Mexico



After

Northern Kenya



Before

Las Cruces, New Mexico



After

Northern Kenya



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